

Patti Perspective

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Greetings!

Last month we shared a big announcement for Patti Engineering at our Open House on December 14th. Patti Engineering has been named '2013 System Integrator of the Year' by one of the most well respected magazines in the automation industry, *Control Engineering*.

This month we will share more details on this important accomplishment and its significance. The Patti Personnel spotlight is on our founders, Sam and Patti Hoff. The diligence and passion Sam and Patti bring to their company has earned Patti Engineering *Control Engineering's* most prestigious award.

Thank you for your interest in Patti Engineering!

Best regards,

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Control Engineering 2013 System Integrator of the Year

As many of you know by now, Patti Engineering has been recognized by one of the most well respected magazines in the automation industry, *Control Engineering*. The company has been named 2013 System Integrator of the Year based on a panel of industry judges' indepth review of formal business practices, customer satisfaction and project success as performed during the design and implementation of automated control systems for industrial machinery, manufacturing lines, and other production facilities.



The Control Engineering System Integrator of the Year award has

grown into an excellence standard from which the automation industry measures quality, integrity, and professionalism. After a thorough review, *Control Engineering* magazine awarded this high honor to Patti Engineering for consistent, outstanding performance in all aspects of business operations - including technical competence, business skills and customer satisfaction. Specifically, the magazine's System Integration Editor Vance VanDoren, Ph.D., P.E., noted, "Patti Engineering impressed our panel of judges with their credentials, their customer testimonials, and their business

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systems designed to ensure the success of their automation projects. Patti Engineering specializes in a rather demanding segment of the automation market yet continues to satisfy their customers."



President of Patti Engineering, Sam Hoff, noted, "Our engineers are remarkably talented with the ability to engineer innovative state-of-the-art solutions for complex control applications. We are extremely proud to have earned the 2013 *Control Engineering* System Integrator of the Year award. Our dedicated engineers and staff are fully committed to diligently up-holding the excellence standard for which we earned this recognition."

The announcement of this award in December follows another important milestone for the company. In November, Patti Engineering announced successfully renewing its Control Systems Integrators Association (CSIA) Certification. This is

the fourth consecutive time Patti Engineering has passed the CSIA audit, which is valid for three years.

Click here to read the rest of the story.



Patti Personnel - Sam and Patti Hoff



In this article, we are shining the spotlight on our leader, Sam Hoff, and his wife, Patti, the company's namesake. Sam is the founder, owner, and president of Patti Engineering, Inc. which started from his home in 1991. In his 22 years of success establishing Patti Engineering as a leading control systems integrator, he expanded the business from his home office to a personally-owned 13,000 square foot headquarters in Auburn Hills, Michigan. Patti Engineering also has employees in Texas and Massachusetts. Patti Hoff serves as the company's Vice President of Finance. She has been working alongside Sam since Patti Engineering's inception.

Under Sam and Patti's leadership, our company has grown to employ an outstanding group of degreed engineers with vast knowledge and expertise in manufacturing control and information systems. The Patti Engineers have extensive experience in implementing a wide range of industrial controls across various industries. Sam and Patti take great pride in the fact that customers seek our expertise to solve complex and difficult problems; and the company has gained the customers' trust by solving the issues that many other companies will not touch.



In addition to founding Patti Engineering, Sam also co-founded LEID Products

(Law Enforcement Intelligent Devices) with Dave Foster and Rick Crigger. LEID Products is the pioneer of electronic cabinets and gun rack storage using biometrics. The patented Biometric Access Control Systems (BACS) - developed in 2006 by Patti Engineering - is a proven asset management and inventory control system used to secure and track critical inventory for a wide range of customers.

Sam has served on several boards and committees, including Automation Alley Board of Directors, Kettering University Electrical and Computer Engineering Board, and the Controls Systems Integrators Association (CSIA) Board of Directors. Sam is Co-Chair of CSIA's Partner Committee which is dedicated to creating a mutually beneficial relationship between hardware supply partners and system integrators. Sam also is a past president of the Clarkston Rotary Club in Clarkston, Michigan.

Originally from Maryland, Sam first arrived in Michigan to attend General Motors Institute (GMI) which is now Kettering University in Flint, Michigan. Sam earned a Bachelor of Science degree in Electrical Engineering.

Read more about Sam and Patti

